# SCOTT C. PLEIN



Scott is the founding principal of <u>Equinox Investments</u>, <u>LLC</u>, a real estate investment, development, and management firm specializing in community planning, entitlements, and project development in the Northern Virginia area. The company was founded in 1999.

A lifelong resident of the Commonwealth of Virginia, Scott began his career in 1976 when he founded <u>KT Enterprises, Inc.</u>, a local landscape development firm. KT and its affiliate company, Total Development Solutions, provide turn-key site

development solutions for some of the most prestigious home builders, developers, and commercial contractors in the Washington, D.C. metropolitan area. Together, Scott and his various partners provide quality jobs for more than 350 employees in the Northern Virginia region.

An involved citizen in the community in which he lives, Scott recognizes the great importance and responsibility of giving back and supports many non-profits and charitable groups through a devotion of financial resources and personal involvement. He serves on several local boards and philanthropic organizations:

- As Chair of the <u>American Horticultural Society</u> (AHS), the nation's most respected and longstanding gardening organization, Scott's leadership has ensured the protection, preservation, and continuing public access to the historic <u>River Farm</u> that once formed part of George Washington's Mount Vernon estate, and furthered the AHS mission of sharing with all Americans the critical role of plants, gardens, and green spaces in creating healthy, livable communities. Scott has also been involved in AHS's recent sustainable gardening initiatives.
- Scott's dedication to clean water began in the late 80s. His involvement with the <u>Potomac Riverkeeper Network</u>, a nonprofit dedicated to protecting the entire Potomac Watershed through legal advocacy and community outreach, helps ensure the protection of this important natural resource. Scott serves on the PRKN board and is a member of the Shenandoah River Committee.
- Scott is a strong supporter of higher education. He serves on the Dean's Advisory Council for George Mason University's <u>Donald G. Costello College of Business</u>, which advises and assists the dean in achieving the college's mission. In this role, Scott has held a particular focus on the construction and development of a new School of Business facility. Scott also serves on the Advisory Board for the <u>Smithsonian-Mason School of Conservation</u>. Through the <u>Plein Environmental Scholarship</u>, Scott and his family are proud to support undergraduate students studying environmental topics.

Through Scott's commitment to mentorship, he has been able to greatly influence and guide many of our future commercial real estate leaders. His mentorship outreach extends to <a href="NAIOP Northern Virginia's Developing Leaders">NAIOP Northern Virginia's Developing Leaders</a> program and <a href="AASuccess">AASuccess</a>. At AASuccess, Scott lends operational guidance and mentoring advocacy to Asian American and other minority students to advance the social, personal, and professional fulfillment of our young citizens.

Previously, Scott served on several local and regional boards: the Northern Virginia Transportation Alliance and the Northern Virginia Chapter of NAIOP. He is a past president of the Northern Virginia Building Industry Association, as well as the Dulles South Alliance. Scott also chaired the Building and Development Committee for Capital Caring's "Adler Center for Caring", a state-of-the-art inpatient hospice and palliative care center located in Aldie, Virginia. Scott is a past Chairman of the George Mason University Center for Real Estate Entrepreneurship (CREE), a research center devoted to the advancement of real estate research and education in the real estate development profession. And in keeping with Scott's desire to help shape the face of real estate development in a sustainable fashion, Scott also engages with students who are enrolled in the George Mason Master of Science in Real Estate Development Program. Scott previously served on the board of Mason Housing Inc., which provided affordable housing for GMU faculty, staff, graduate students, and affiliates.

Scott is devoted to the White House Farm Foundation, a nonprofit educational foundation that he established after his purchase of the 270-acre historic White House property in Luray, Virginia. Through the Foundation, he strives to enrich individuals with the knowledge of and involvement in our natural ecological systems, holistic community planning, conservation, and respect for local history and culture. The Plein Family is currently supporting an extensive historic rehabilitation project on the White House; an iconic Page Valley landmark built in 1760. The family's goal is to bring the White House to an interpretive standard, allowing the Foundation to host educational programs and tours of the building for the public.

Scott's cornerstone project, <u>Villages of Piedmont at Leopold's Preserve</u>, has been touted by Prince William County officials as "a model for preservation-oriented land planning". This award-winning project exemplifies Scott's deep commitment to the environment and ecological systems, particularly as it pertains to finding a balance between human habitat needs and preserving our natural habitats. One of the most compelling aspects of the project is its impressive open-space commitment—the permanent conservation of 380 acres dedicated to the legacy of famous conservationist Aldo Leopold. Today, the public park, <u>Leopold's Preserve</u>, sees 20,000 visitors annually who enjoy its 7 miles of walking trails, interpretive signage, observation platforms, and wildflower meadows. 35 educational signs showcase the environmental and historic features of the property and the surrounding area. Scott's White House Farm Foundation funds its ongoing maintenance, upkeep, and educational programs.

The <u>Northern Virginia Conservation Trust</u> (NVCT) holds the perpetual conservation easement that protects Leopold's Preserve. Scott is a longtime supporter of their work and has been involved in promoting conservation easements to developers. He is a proud member of NVCT's Great Blue Heron Circle.

Please see the following page to learn more about Scott's awards, memberships, and community partnerships.

## **CURRENT ACTIVITIES**

- American Horticultural Society, Chairman: https://ahsgardening.org/about-us/
- George Mason University School of Business Center for Real Estate Entrepreneurship, Executive Committee, Guest Lecturer: <a href="http://som.gmu.edu/realestate/">http://som.gmu.edu/realestate/</a>
- George Mason University Costello College of Business, Dean's Advisory Council: https://business.gmu.edu/
- Potomac Riverkeeper Network, Board Member and Shenandoah River Committee Member: https://www.potomacriverkeepernetwork.org/
- Smithsonian-Mason School of Conservation, Advisory Board Member: https://smconservation.gmu.edu/

#### **MEMBERSHIPS REVIEW**

- Bull Run Mountains Conservancy: http://www.brmconservancy.org/
- Ducks Unlimited, Prince William Chapter: http://pwducks.com/
- NAIOP Northern Virginia: http://www.naiopva.org/
- Northern Virginia Building Industry Association: <a href="http://www.nvbia.com">http://www.nvbia.com</a>
- Northern Virginia Conservation Trust, Great Blue Heron Circle: http://www.nvct.org/
- Northern Virginia Transportation Alliance: https://nvta.org/
- Prince William Conservation Alliance: http://www.pwconserve.org/
- Virginia Native Plant Society: <a href="http://www.vnps.org/">http://www.vnps.org/</a>

## **EDUCATIONAL PARTNERSHIPS**

- George Mason University Master of Science in Real Estate Development: http://som.gmu.edu/real- estate-development/
- Laurel Ridge Community College: <a href="https://laurelridge.edu/">https://laurelridge.edu/</a>
- Prince William County School System: https://www.pwcs.edu/
- White House Farm Foundation: http://whfarmfoundation.org

## **COMMUNITY PARTNERSHIPS**

- The Clifton Institute: https://cliftoninstitute.org/
- Fairfax CASA: http://www.fairfaxcasa.org/
- Northern Virginia Conservation Trust: https://www.nvct.org/
- Northern Virginia Family Services: https://www.nvfs.org/
- Prince William Soil and Water Conservation District: https://www.pwswcd.org/
- Virginia Outdoors Foundation: https://www.vof.org/
- Virginia Working Landscapes: http://www.vaworkinglandscapes.org/

## **PAST ACTIVITIES**

- Arlington South Lion's Club (Member, 1980-1993; President 1989-1993)
- Asian American Success (Board of Directors, Student Mentor, Life Skills Coach): http://www.aasuccess.org/
- Capital Caring, formerly Capital Hospice (Chairman-Building Committee; Gala Finance Committee): <a href="http://www.capitalcaring.org/">http://www.capitalcaring.org/</a>
- Chesapeake Coalition for Responsible Environmental Care (Founder and President, 1989-1993)
- Choices: http://choicesofpagecounty.org

- Citizens Advisory Committee for the Chesapeake Bay: http://www.chesapeakebay.net/groups/group/citizens advisory committee
- Dulles South Business Alliance (DSBA) (President)
- George Mason University Center for Real Estate Entrepreneurship (Chairman)
- Gleaning for the World (Chairman, Northern Virginia Advisory Board): <a href="https://gleaningcharity.org/">https://gleaningcharity.org/</a>
- Journey Through Hallowed Ground: http://www.hallowedground.org
- Mason Housing, Inc. (former Board Member)
- Metropolitan Washington Air Quality Committee, Subcommittee on Garden Equipment Emissions (Member, 1990)
- NAIOP Northern Virginia (Life Director): http://www.naiopva.org/leadership.htm
- Northern Virginia Building Industry Association (NVBIA) (President 2005; Director; Regional Board; Senior Life Director; Past Chairman, Alexandria Chapter Building Association)
- Northern Virginia Community Appearance Alliance (Director, 1987-1988)
- Northern Virginia Transportation Alliance (Life Director): <a href="https://nvta.org/about-the-alliance/leadership/#BoardofDirectors">https://nvta.org/about-the-alliance/leadership/#BoardofDirectors</a>
- Pollution Prevention Coalition (Chairman, 1993-1995)
- Pure Water Forum: http://www.purewaterforum.org

### **AWARDS**

- 2024 Fairfax CASA Child Advocacy Award
- 2024 Devotion to Children William H. Lauer Legacy Award
- 2024 Emerging Scholars *Gala Honoree*
- 2024 Prince William County Green Business Council *Notable Mention Environmental Award* for the White House Farm Foundation
- 2022 Prince William Soil and Water Conservation District Nonprofit Partner of the Year for Leopold's Preserve
- 2021 Prince William Chapter, Ducks Unlimited Conservationist of the Year
- 2017 Plant NOVA Natives Native Champion Award: <a href="https://www.plantnovanatives.org/nova-natives-champions">https://www.plantnovanatives.org/nova-natives-champions</a>
- 2015 Northern Virginia Building Industry Association Great American Living Award for Innovative Land Planning for Villages of Piedmont at Leopold's Preserve
- 2014 Prince William County Green Community Award for Villages of Piedmont at Leopold's Preserve: <a href="https://www.pwcva.gov/department/public-works/green-community-award-winners">https://www.pwcva.gov/department/public-works/green-community-award-winners</a>
- 2013 Valley Conservation Council *Better Models of Development* Award for his work in restoring the White House Farm's brick farm house, barn, and outbuildings
- 2011 Capital Hospice Capital Campaign Community Partner Award
- 2009 Shenandoah Valley Soil and Water Conservation District 'Clean Water Farm' Award
- 2008 Fairfax County Tree Commission 'Friend of Trees' Award for his work in helping to write and pass legislation in the Commonwealth that protects and promotes the planting of native vegetation in our suburban and urban areas
- 2004 Capital Hospice National Capital Philanthropy Outstanding Volunteer Fundraiser Award
- 1987 Alexandria City Council Beautification Certificate for Foxchase Apartments
- 1986 Fairfax Chamber of Commerce Small Business of the Year for KT Enterprises